

FIN - SOLE SOURCE

Status
MANAGER

Requesting Department: *
POLICE

Submitted By:
Jessica Allen

Date Created
12/16/2025

Vendor Name:
FLORIDA MOBILE SPEED TESTING

Address:
950 BLADING BLVD STE 23-124, ORANGE PARK, FL 32065

E-mail:
FMST04@OUTLOOK.COM

Phone:
9045456463

Price
\$19,000.00

Account String *
21002.546102

Description
RADAR & LASER CALIBRATIONS/CERTIFICATIONS FOR POLICE VEHICLES

1.) Uniqueness of vendor’s item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

Florida Mobile Speed Testing comes onsite and tests/calibrates everything at one time (Radar, Laser & Speed). This one-stop approach simplifies our process and ensures consistency in the services we receive. The company's flexibility in coming on-site twice a year is a huge benefit as it significantly reduces downtime for our police vehicles.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

We have researched other vendors but have had no luck in finding a certified vendor who can physically come to us and handle the volume of our needs. We have found that many will allow us to ship our equipment to them for service, which is not feasible as we would have to dismantle vehicles. Quotes were provided from Florida Mobile Speed Testing, providing a rate of \$75 per Laser Certification, \$50 per Radar Certification and \$25 per Speedometer Certification (paid by Fleet budget).

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Up until 2024 Motorola has provided this service, however they discontinued said service. Fleet began to use Florida Mobile Speed Testing for the Speedometer testing (which is paid for by Fleet). With Police still having to calibrate our Radar's & Laser's, it makes sense to continue using Florida Mobile Speed Testing as they can provide all services at one time. Providing the best value for the department.

Attachments (2)

- FIN - ATTACHMENTS - SOLE SOURCE
- [RADAR & LASER CALIBRATIONS/CERTIFICATIONS FOR POLICE VEHICLES](#)
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Approval: Budget
Jennifer Waters

Date
12/16/2025
5 4:01:42
PM

Approval: Procurement Buyer Andrew Byrnes		Date 12/17/202 5 4:11:22 PM
Approval: Director Matthew Campion		Date: 12/18/202 5
Approval: Procurement Manager Wanda Roop	(not to exceed \$50,000.00)	Date 12/30/202 5
Approval: City Manager	(not to exceed \$100,000.00) without Council Approval	Date

Procurement Staff			
Procurement Staff Assigned	Council Agenda Date	Council Action	Resolution # Purchase Order #
ABYRNES			26501165
Procurement Comments: SECTION 2-144 (c)(2)(b) FY25 PO 25501450 & 25501379 Increase for PO# 26501165 FLEET ALSO USES VENDOR			

Council authorization required if exceeding \$100,000.00